# Jeff Darner, M.Ed.

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MY PORTFOLIO WEBSITE

#### Summary of Professional Accomplishments

- Developed and implemented award-winning leadership training and development programs
- Led design, execution, and continuous improvement of global succession planning and performance management training and processes
- Transformed multiple training organizations by establishing tight business strategy alignment with learning priorities, embedding instructional design practices and tools, and demonstrating business value through indepth measurement practices
- Led successful business case development, training development, and full implementation and change adoption of multiple global HR systems including Workday Human Resource Management, Talent Management, and Recruiting applications

#### **Business Experience**

August 2020 - Present

### LEARNING & DEVELOPMENT PROFESSIONAL (freelance)

Create custom learning solutions that strengthen learner engagement and deliver high-impact business results

- Designed comprehensive behavioral interviewing blended-training program for Fortune 500 \$6 billion international business. Deliverables included:
  - Developed Articulate Storyline 360 eLearning introductory interviewing course. Used as alternative to, and refresher for, instructor-led course.
  - Created virtual, interactive, instructor-led behavioral interviewing workshop for hiring managers. Learning products included facilitator guide, PowerPoint deck, and participant guide.
  - Produced board of directors' annual talent review presentation highlighting high potential leader development needs, illustrating succession planning shortfalls, and depicting diversity trending analytics.

#### Baldwin Wallace University - Berea, Ohio Aug Private, liberal arts-based college offering bachelor's and master's degrees and professional education programs

August 2010 - Present

#### **LECTURER –** Part-time Adjunct Faculty, Department of Business Administration

Teach undergraduate and graduate asynchronous virtual, hybrid, and in-person courses in training and development, leadership development, business communication, and recruiting.

**Moen, Incorporated** – North Olmsted, Ohio No. 1 faucet brand in North America, a leader in China, and part of Fortune Brands Home & Security July 2010 – August 2020

#### **SENIOR DIRECTOR – Talent Management and Human Resources**

Built the global leadership development, succession planning, employee training, change management, and performance management training programs and processes. Led strategy formulation and tactical execution of corporate talent acquisition team.

- Leadership Development and Succession Planning
  - Created and implemented a leadership development framework, including the design and deployment of a high-potential talent training program and a middle-manager blended learning training curriculum. After completion of two high-potential cohorts, 96% of participants retained in the organization, 30% moving into new or expanded roles.
  - Customized and implemented a performance coaching training program based on *The Extraordinary Coach*, including 18-month sustainability plan. Ninety percent of all managers completed initial training in less than 1 year.
  - Upgraded global succession planning process and training, including cross-business functional assessments and annual executive talent reviews. Retained 95% of high-potential talent over 5 years.
  - Developed and executed a custom senior-level sales leadership development program in partnership with Duke Corporate Education. Demonstrated business impact by adopting Bersin by Deloitte's Learning Measurement Model.

## SENIOR DIRECTOR – Talent Management and Human Resources (continued)

- Employee Training & Development
  - Redesigned and branded corporate university learning strategy by streamlining and aligning leadership and functional competency model with training curriculum targeted to support strategic initiatives.
- Performance Management

 Led redesign of global performance management process and training in conjunction with implementation of Workday Talent Management application.

Ohio Savings Bank - Cleveland, Ohio Division of New York Community Bank and accounts for 25% of branches nationwide July 2006 – 2010

## SENIOR DIRECTOR – Talent Development

Designed and executed a talent management strategy combining the training, leadership development, performance management, and employee communication functions into one integrated department.

- Designed and executed an enterprise performance management process. Led the development and implementation of coaching and goal-setting training for all employees.
- Customized a consultative selling blended learning program targeted at retail and mortgage sales staff. Training results reflected a 20.87% increase in cross-sell ratios.

**KeyCorp** - Cleveland, Ohio One of the nation's largest bank-based financial services companies with assets of approximately \$89 billion 1996 – 2006

## CHIEF LEARNING OFFICER - Leadership Development, Organization Development, & Training (1999-2006)

Directed leadership development, organization development, and training functions for the enterprise. Managed staff of 8 direct reports, department of 150 employees, and a \$20 million budget. Served as the senior HR Business Partner for all corporate functions including Finance, Marketing, IT, and HR.

- Created a centralized instructional design function based on the ADDIE instructional design model. Built staff of 20 designers accountable for design, development, and assessment of all business training.
- Implemented an action-learning executive education program in partnership with Weatherhead Business School at Case Western Reserve University.
- Developed and implemented a company-wide performance management system based on a balanced scorecard model and cascading goals from CEO down to all 25,000 employees.

## SENIOR MANAGER & SVP – Instructional Design (1996-1999)

Managed instructional design project portfolio with 6 designers supporting all business units and staff functions.

• Designed and developed the first mutual fund training workshop for business bankers.

AT&T - Cleveland, Ohio	1993 – 1996
Aldi - Oleveland, Onio	1990 - 1990
American multinational telecommunications conglomerate	
American multinational telecommunications congiomerate	

## SENIOR INSTRUCTIONAL DESIGNER – Consumer Services Business (1993-1996)

• Designed and developed training programs for consumer business unit sales, service, and collection teams.

## **Education and Special Training**

M.Ed. - Adult Learning & Development - 4.0 G.P.A. - Cleveland State University - Cleveland, Ohio

B.A. - Speech Communication – 3.95 G.P.A. Summa cum Laude – Baldwin Wallace University - Berea, Ohio

Executive Coaching Certificate – Weatherhead School of Management, 2019

Designing Virtual Training Certificate - Association for Talent Development, 109

Professional Training - Myers-Briggs Type Indicator qualified, PDI PROFILOR® 360 Certified, ECI (Emotional

Competence Inventory) 360 Certified, DDI Targeted Selection Master Certified, Korn Ferry Leadership Architect 360

Certified, Zenger Folkman 360 Certified, Prosci® change management certification